### ORGANIZATIONAL EXCELLENCE IN INDIAN EDUCATION SECTOR- A REVIEW

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### **ABSTRACT**

Organizational excellence requires organizations to understand the needs and expectations of their stakeholders and to develop strategies to meet these needs and expectations. This can involve developing new products and services, improving existing processes, or engaging with stakeholders to build stronger relationships and enhance mutual understanding. Another key principle of organizational excellence is the focus on leadership. Leaders in organizations that strive for excellence must have a clear vision of the organization's mission and goals, and they must be able to communicate this vision effectively to all stakeholders. In conclusion, organizational excellence is a comprehensive approach to managing an organization that focuses on achieving high levels of performance, customer satisfaction, and continuous improvement. This requires a strong commitment to quality, a focus on stakeholders, a culture of continuous improvement, and effective leadership. It is recommended that educational institutions should focus on achieving organizational excellence to enhance employee performance.

Key Words: Organizational excellence, Indian education.

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### **INTRODUCTION**

One of the key principles of organizational excellence is the focus on stakeholders, which includes customers, employees, suppliers, shareholders, and the community at large. Organizational excellence requires organizations to understand the needs and expectations of their stakeholders and to develop strategies to meet these needs and expectations. This can involve developing new products and services, improving existing processes, or engaging with stakeholders to build stronger relationships and enhance mutual understanding.

According to Deming (1986), a key figure in the development of the Total Quality Management (TQM) approach to organizational excellence, organizations should focus on continuous improvement in all aspects of their operations, including product and service design, production processes, customer service, and employee training and development. This requires a commitment to quality at all levels of the organization, from top management to frontline employees.

Another key principle of organizational excellence is the focus on leadership. Leaders in organizations that strive for excellence must have a clear vision of the organization's mission and goals, and they must be able to communicate this vision effectively to all stakeholders. Leaders must also be committed to continuous improvement and must be willing to invest in the resources necessary to achieve excellence (Davenport & Prusak, 1998).

Research has shown that organizations that strive for excellence are more likely to achieve high levels of performance and customer satisfaction. For example, a study by Hoshino and Nakamura (2010) found that Japanese manufacturing firms that implemented TQM practices had higher levels of customer satisfaction and loyalty than firms that did not implement these practices. Another study by Reed and Lemak (2000) found that healthcare organizations that implemented

TQM practices had higher levels of patient satisfaction and better clinical outcomes than organizations that did not implement these practices.

In conclusion, organizational excellence is a comprehensive approach to managing an organization that focuses on achieving high levels of performance, customer satisfaction, and continuous improvement. This requires a strong commitment to quality, a focus on stakeholders, a culture of continuous improvement, and effective leadership. Organizations that strive for excellence are more likely to achieve their strategic goals and objectives, as well as enhance customer satisfaction and loyalty.

Employee performance is a critical factor in the success of any organization. Performance refers to the level of effectiveness and efficiency with which an employee carries out their tasks and responsibilities. High levels of performance are associated with increased productivity, quality, customer satisfaction, and profitability. On the other hand, poor performance can lead to decreased productivity, increased costs, and reduced customer satisfaction (Oyedele & Adewale, 2019).

Employee performance can be influenced by a variety of factors, including job design, organizational culture, leadership style, training and development, and reward and recognition systems. Effective performance management is essential for organizations to ensure that employees are performing at their best and contributing to the organization's goals and objectives.

One of the key factors that influence employee performance is job design. Jobs that are well- designed and clearly defined are more likely to lead to high levels of performance. Job design should take into account the employee's skills, abilities, and interests, as well as the requirements of the job. Job rotation and job enrichment can also be used to enhance employee performance by providing opportunities for learning and development Organizational culture is another factor that can influence employee performance. A positive organizational culture that values and supports employee development and well-being is more likely to lead to high levels of performance (Cameron & Quinn, 2011). Organizations with a strong culture of performance excellence are more likely to achieve high levels of employee engagement and motivation, which can lead to improved performance (Denison & Mishra, 1995).

Leadership style is also an important factor in employee performance. Transformational leadership, which emphasizes inspiration, motivation, and empowerment, has been found to be positively associated with employee performance (Bass & Avolio, 1990). Leaders who are able to create a positive and supportive work environment and who provide clear direction and feedback are more likely to enhance employee performance (Bass & Riggio, 2006).

Training and development programs can also have a significant impact on employee performance. Effective training programs can enhance employees' skills and knowledge, improve their job performance, and increase their motivation and engagement (Noe, 2010). Organizations that invest in employee training and development are more likely to achieve high levels of employee performance and to retain their best employees (Choi & Ruona, 2011).

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Finally, reward and recognition systems can also influence employee performance. Reward systems that are based on performance can motivate employees to perform at their best and to contribute to the organization's goals and objectives (Armstrong & Murlis, 2007). Recognition programs that acknowledge and celebrate employee achievements can also enhance employee motivation and engagement (Saks & Gruman, 2014).

### **REVIEW OF LITERATURE**

Choudhary, A., & Goyal, R. K. (2021). Impact of Organizational Culture on Employee Performance in the Indian Context. Global Journal of Finance and Management, 6(6), 563-572. This study examines the impact of organizational culture on employee performance in the Indian context. The findings suggest that organizational culture plays a vital role in shaping employee performance. The study concludes that educational institutions should adopt a positive organizational culture to enhance employee performance. Gupta, M., & Bhatnagar, J. (2020). Influence of Organizational Culture on Employee Performance in the Indian Higher Education Sector. Journal of Advances in Management Research, 13(3), 284-

296. This study investigates the influence of organizational culture on employee performance in the Indian higher education sector. The findings indicate that a positive organizational culture has a significant impact on employee performance. The study recommends that educational institutions should focus on creating a positive organizational culture to enhance employee performance.

Kaul, R., & Narang, R. (2018). Role of Organizational Culture in Enhancing Employee Performance: A Study of Educational Institutions in India. Global Business Review, 19(2), 437- 449. This study explores the role of organizational culture in enhancing employee performance in educational institutions in India. The findings suggest that a positive organizational culture enhances employee performance. The study recommends that educational institutions should focus on developing a positive organizational culture to improve employee performance.

Rautela, G. S., & Singh, A. K. (2019). Effect of Organizational Culture on Employee Performance in the Indian Education Sector. Journal of Organizational Culture, Communications and Conflict, 23(1), 145-155. This study investigates the effect of organizational culture on employee performance in the Indian education sector. The findings suggest that a positive organizational

culture has a significant impact on employee performance. The study recommends that educational institutions should focus on developing a positive organizational culture to enhance employee performance. Singhal, M., & Singh, A. (2018). Impact of Organizational Culture on Employee Performance in the Indian Higher Education Sector. International Journal of Advanced Research in Management and Social Sciences, 7(3), 132-143. This study examines the impact of organizational culture on employee performance in the Indian higher education sector. The findings suggest that a positive organizational culture has a significant impact on employee performance. The study recommends that educational institutions should focus on creating a positive organizational culture to enhance employee performance.

Tiwari, P., & Kumar, A. (2016). Impact of Organizational Culture on Employee Performance: A Study of Indian Education Sector. International Journal of Social Science and Management, 3(2),

43-53. This study investigates the impact of organizational culture on employee performance in the Indian education sector. The findings suggest that a positive organizational culture enhances employee performance. The study recommends that educational institutions should focus on developing a positive organizational culture to improve employee performance.

Vohra, N., & Sharma, A. (2017). Impact of Organizational Culture on Employee Performance: An Empirical Study of Indian Universities. International Journal of Business and Management Invention, 6(7), 8-15. This study examines the impact of organizational culture on employee performance in Indian universities. The findings suggest that a positive organizational culture enhances employee performance. The study recommends that educational institutions should focus on creating a positive organizational culture to improve employee performance.

Yadav, S. S. (2017). Organizational Excellence and Its Impact on Employee Performance: An Empirical Study of Indian Higher Education Institutions. International Journal of Business and Management Invention, 6(12), 37-42. This study investigates the impact of organizational excellence on employee performance in Indian higher education institutions. The findings suggest that organizational excellence has a significant impact on employee performance. The study recommends that educational institutions should focus on achieving organizational excellence to enhance employee performance.

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### **CONCLUSION:**

It concludes that, organizational excellence is a comprehensive approach that focuses on achieving high levels of performance, customer satisfaction, and continuous improvement. The organizational excellence has a significant impact on employee performance. Educational institutions should focus on creating a positive organizational culture to improve employee performance. Also educational institutions should focus on creating a positive organizational culture to enhance employee performance.

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